
ACQUIRING THE LEAD IN ASIA PACIFIC

**We completed 71 acquisitions in 2006
and the division with the highest
number of deals was Asia Pacific.**

Here, we completed 25 acquisitions spread across nine countries: from washroom services and pest control in Australia to dust mats in China, from tropical plants in New Zealand to electronic security in Singapore.

Some of the acquisitions enhanced existing strong market positions – such as Pink

Healthcare, which consolidated our position as Australia's leading washroom services company.

£47m

2006 ACQUISITION SPEND

Other acquisitions provided entry into markets new to the group, including a number of deals made in China, our first steps into Vietnam and an entry into the electronic security market in Singapore.

The acquisition pipeline looks healthy for 2007 with further deals likely across the region. Indeed, we have already made progress with the acquisition of Campbell Brothers, which gives us an entry into residential pest control in Australia and Ding Sharn, through which we are now the number one pest control company in Taiwan.

